



BIAGIO GULINO

Producer | Development Executive

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About

I have 7+ years of high-level experience in developing and executing a variety of projects including narrative features, television series, and documentaries. After a few years working in the New England independent film industry, I'm returning to New York to take the next steps in my career as a full-time producer and development executive. I love working with creatives and have hands-on, grassroots experience that gives me an edge in breaking through to the other side of content development.

Education

Southern Connecticut State University | 2016

- B.S. in Communications
 - Concentration: Film, TV, and Digital Production

Skills

- Microsoft Office Suite
- Adobe Creative Suite
- Google Suite
- Zoom
- Notion
- Final Cut Pro X
- Final Draft
- Youtube
- Canva
- Wix
- Movie Magic Suite
- IMDb Pro
- Production Management
- Production Coordination
- Location Management
- Creative Development
- Graphic Design
- Pitch and Public Speaking
- Script Coverage
- Travel and Transportation

Experience

Assistant Programmer

Big Apple Film Festival | New York, NY January 2024 – Present

- Work with the festival director to determine official selections based on screener ratings, premiere status, and additional criteria
- Coordinate with PR reps to ensure programs and films are being promoted regularly
- Manage film festival screeners to rate and review submissions
- Act as the primary point of contact for filmmakers regarding submissions, waivers, and programming
- Moderate online video panels, mentoring workshops, and Q&As with industry professionals

Producer | Director

Steamed Cheese Productions | Brooklyn NY January 2018 – Present

- Developed and directed music videos garnering 30K+ views
- Guided production of short films and music videos with crews over 40 and budgets from \$10 – \$20K as producer
- Led marketing efforts to bring projects to film festivals throughout the United States and internationally

Development Executive | Partner

Oso Media | Brooklyn NY April 2020 – Present

- Researched, and identified potential talent for a slate of projects, in formats including documentary, television, and feature films
- Responsible for identifying core team partners to bring projects from inception to market

Associate Producer

"Antarctica" - Feature Film | New York | Budget – \$1.2m October 2018 – October 2020

- Ideated, developed, and edited the official greenband [trailer](#) which headlined sales efforts on AppleTV, Prime, and Tubi
- Organized test screenings for over 250 audience members
- Acted as on-set producer/director representative in the production office, transportation, and locations departments

Accolades

Big Apple Film Festival | 2023 - Screener, Screenplay Judge, Moderator

Red Rocks Film Festival | 2021, 2022 - Judge: Short Form Fiction

"Antarctica" - Narrative Feature | 2020

- **Official Selection - Raindance Film Festival | 2020**
- Official Selection - Cinefantasy Intl Fantastic Film Festival | 2022
- Official Selection - SOHO Intl Film Festival | 2022
- Official Selection - Love Film Festival | 2023

"Bitter River" - Documentary | 2022

- Semi-Finalist - Flickers RI International Film Festival | 2022
- Finalist - Soho International Film Festival | 2022
- **Nominee: Best Film - Ecocine Festival Intl de Cinema | 2022**
 - **Winner: Father Julio Lancellotti Human Rights Award**
- Official Selection - Banff International Film Festival | 2022
- **Winner: Best Environmental - Mystic Film Festival | 2022**

"Deathless" - Narrative Screenplay | 2022

- **Finalist - FilmQuest Film Festival & Screenplay Comp | 2022**
- **Quarterfinalist - Screencraft Horror Comp | 2024**